



# ANGEL CAPITAL ASSOCIATION

## Fueling the Success of Angel Groups and Investors in High Growth, Early-Stage Ventures

The **Angel Capital Association** (ACA) is the North American trade association of angel groups and private investors that invest in high growth, early-stage ventures.

### Benefits and Services for Members

The Angel Capital Association provides professional development for angel groups, family offices and private investors, delivers services and benefits to support the success of ACA member portfolio companies and serves as the promotional voice for the North American angel community and the public policy voice for the US angel community. ACA members enjoy a number of exclusive benefits in these three areas including the following:

#### Professional Development

- Network and exchange ideas with other ACA members at regional and North American ACA events and within the members only ACA LinkedIn group. ACA members receive special registration rates for all ACA events including:
  - Annual ACA Summit: The largest gathering of angel investors in the world
  - ACA Leaders Workshop: By ACA members for ACA members, this interactive event focuses on maximizing the long term success of member angel groups
  - ACA members-only calls & events focused on regional & sector investment collaboration
- Connection of individual investors and family offices to angel groups as potential members and syndication partners
- Webinars on angel group 'hot topics' for members & portfolio companies by industry thought leaders
- Access to unique angel investing industry data and analysis as catalyzed and/or created by ACA and the Angel Resource Institute (ARI)
- Discounted license fees for ARI education seminars and workshops
- Opportunity to work with angels across North America to develop best practices and resources to support angel investing and angel group operations
- Access to many members-only resources including ACA Syndication Guide and Webinars to assist in the development of a co-investment strategy and methodology

#### Portfolio Success

- High quality cost effective background screening reports for use during diligence
- Engagement in North American industry sector groups to share contacts, data, expertise and investment opportunities
- Access to the eHealth insurance portal for angels and portfolio companies
- Discounts to products and services, such as VC Experts data and information
- Free access to the basic Gust platform which assists individual investors & angel groups with investment administration, deal flow, and syndication
- Introduction to ACA sponsors and partners to explore sales and acquisition opportunities
- Directors and Officers insurance programs for angel investors and angel-back companies

#### Voice of the Angel Community

##### Public Policy

ACA serves as the public policy voice for American angels in federal policy issues that affect angel investors and the entrepreneurs angels support. ACA members specifically benefit from these activities via:

- Access to information and special reports on state and federal public policy programs that may affect or benefit angels (such as tax credits or new regulations for accredited investors)
- Opportunity to contribute to the advocacy of public policy that supports and promotes angel investing

### Promotion

- Access to presentations and reports that members can use to educate their communities on the importance of angel investing
- Exclusive access to the ACA Membership Directory to facilitate personal & investment connections
- Access to news on angel investing trends, data and hot topics
- Promotion of member angel groups via the ACA Web site & marketing campaigns

### About ACA & Member Groups

The Angel Capital Association was formed in January 2004 and incorporated as a professional association in August 2006. ACA is a non-profit organization that is governed by an eleven member board of directors and has more than 50 members serving on operating and program committees.

ACA membership includes nearly 200 groups across North America. ACA member angel groups represent more than 7,000 accredited investors and are funding approximately 800 new companies each year and managing an ongoing portfolio of more than 5,000 companies throughout North America.

### The Angel Capital Association and Angel Resource Institute

ACA is closely aligned with the Angel Resource Institute (ARI), a charitable organization devoted to increasing the effectiveness and availability of financial and mentor capital to entrepreneurs. ARI provides education, training, data, and information on best practices related to the earliest stages of angel investing and new venture development.



ANGEL RESOURCE INSTITUTE

Together, ACA and ARI are focused on driving innovation and entrepreneurship by advancing and promoting professional angel investing and fostering connections between the investment and entrepreneurial communities. ACA and ARI support a broad based network of influential organizations and individuals that are actively involved in early-stage investment across all industry sectors.

### For More Information

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[www.angelcapitalassociation.org](http://www.angelcapitalassociation.org)  
[www.angelresourceinstitute.org](http://www.angelresourceinstitute.org)

Individual investors that are members ACA member groups are entitled to all ACA membership and benefits at no charge. For access, please contact ACA member liaison Sarah Dickey: [sdickey@angelcapitalassociation.org](mailto:sdickey@angelcapitalassociation.org).

